

## Productivity

If  $\mathcal{P} = f(\ell, k)$  gives the output  $\mathcal{P}$  when  $\ell$  units of labour and  $k$  units of capital are used, then  $\mathcal{P}$  is called a **production function**.

$\frac{\partial \mathcal{P}}{\partial \ell}$  is defined to be the **marginal productivity w.r.t.  $\ell$  (labour)**.

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A **Cobb-Douglas production function** is a production function of the form

$$\mathcal{P} = C \ell^\alpha k^\beta$$

where  $C$ ,  $\alpha$ ,  $\beta$  are constants with  $\alpha + \beta = 1$ .

Let  $A$  and  $B$  be two products such that a change in price for one affects the demand for the other. Hence the demand for each depends on the price of both. If  $q_A, q_B$  are the quantities demanded and  $p_A, p_B$  are the prices then

$$q_A = f(p_A, p_B)$$

$$q_B = g(p_A, p_B)$$

If  $p_A$  increases with  $p_B$  fixed, then  $q_A$  decreases  $\implies \frac{\partial q_A}{\partial p_A} < 0$ .

If  $p_B$  increases with  $p_A$  fixed, then  $q_B$  decreases  $\implies \frac{\partial q_B}{\partial p_B} < 0$ .

Definition:

If  $\frac{\partial q_A}{\partial p_B} > 0$  and  $\frac{\partial q_B}{\partial p_A} > 0$ , then  $A$  and  $B$  are said to be **competitive products** or **substitutes**.

If  $\frac{\partial q_A}{\partial p_B} < 0$  and  $\frac{\partial q_B}{\partial p_A} < 0$ , then  $A$  and  $B$  are said to be **complementary products**.